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executives and managers are both professionals who provide leadership and guidance within their organizations there are many differences in their tasks and the teams with which they work if you re interested in becoming a manager or an executive learning more about what they do and how they differ can be beneficial executive and manager are both important roles within an organization but they have distinct differences an executive is typically a high level decision maker who sets the overall direction and strategy for the company they are responsible for making key decisions managing resources and ensuring the organization s goals are met september 22 2022 mieke dalle getty images summary most of the long running debate over leaders vs managers focuses on nouns when it should focus on verbs everyone needs both leading forbes leadership cmo network what is the executive leadership team 33 board and c level leaders explain kimberly a whitler senior contributor author of positioning for advantage while leaders usually focus on immediate results executive leaders create short term value while simultaneously enhancing the long term strength of the organization what are the qualities of an effective executive leader executive leadership is less about personality type and more about learning agility and a commitment to continual development how do you grow as an executive manager powered by ai and the linkedin community 1 seek feedback 2 learn from others 3 set goals 4 delegate and empower 5 keep learning be the first we can distinguish three general levels of management executives middle management and first line management see exhibit 1 6 executive managers are at the top of the hierarchy and are responsible for the entire organization especially its strategic direction executives let stakeholders drive your strategy by graham kenny september 21 2021 orbon alija getty images share save summary the traditional process of making strategy is about managers function in a number of roles including leading sharing information and making decisions how often they play a particular role depends on the level they occupy and the type of organization we ll talk about the differences between top managers middle managers first line managers and team leaders learning outcomes executive vs manager manger and executive are words that are very commonplace and most of us feel we know what they mean it is a fact that many of the roles and responsibilities of a manager we can distinguish three general levels of management executives middle management and first line management see exhibit 1 5 executive managers are at the top of the hierarchy and are responsible for the entire organization especially its strategic direction 1 senior leadership skills leadership capabilities are the most important factor when advancing into an executive position organizations want leaders who can understand and encourage people they seek leaders who can learn from past experiences take on new challenges and make decisions under uncertainty think about your past leadership roles typically executive managers hold a broad responsibility that entails overseeing the department budgets hiring firing and general workloads of members in their departments let s dive into the details of an executive manager s role and responsibility and the values they add to a company s growth in business the role of a chief executive officer or ceo can determine much of a company s success or failure the ceo is the highest ranking executive in a company primary responsibilities merle meyers who left boeing last year after a 30 year career said he was speaking publicly about his experience because he loved the company fiercely 104 merle meyers who worked at

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