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Sustaining grassroots community-based programs The Women's Small Business Start-Up Kit Women's Small Business Start-Up Kit Your First Business Plan Project Management Project Management Design Engineering Manual Hospitality Marketing U.S. Agriculture School Choice and Competition: Markets in the Public Interest? The PDMA Handbook of New Product Development Work-place From Ellis Island to JFK International Perspectives on Student Outcomes and Homework Science & Engineering Indicators Writing and Developing Your College Textbook Marketing and Social Media International Economics: Global Markets And Competition (4th Edition) Pharmaceutical Marketing in India Proceedings of the 1993 World Marketing Congress Entrepreneurial Marketing Speaking is Selling Foreign Agriculture Product Management For Dummies Indiana Labor The Microbrewery Handbook Eric Sink on the Business of Software The Dynamics of Labour Market Segmentation Concept Research in Food Product Design and Development The New Era Of Home-based Work Go-to-Market Strategies for Women Entrepreneurs American Federationist AMERICAN FEDERATIONIST JANUARY 1940 The American Federationist Kotler On Marketing AgExporter More Guerrilla Marketing Research Pathways to Self Development, Learning and Business Ownership in Entrepreneurial Women Managerial Economics Marketing and Sales

Sustaining grassroots community-based programs

2009

this toolkit is designed to help grassroots community and faith based organizations develop sustainable organizations and program services the toolkit provides helpful information to guide sustainability planning efforts samples of tools and actual fill in the blank planning templates and worksheets from introduction p 1 2

The Women's Small Business Start-Up Kit

2023-11-28

the award winning guide for any woman starting or running a business have an idea or skill that you re ready to turn into a business want to expand or improve your current business operations this book is for you learn how to draft a solid business plan raise start up money choose a legal structure and hire employees manage finances and taxes qualify for special certification programs and contracts for women owned businesses and efficiently market and brand your business online and off you ll also hear from successful women business owners whose insights will inform and inspire you and you will learn valuable tips for maintaining work life balance the 7th edition covers the latest tax updates legal developments on classifying workers as contractors versus employees implementing diversity equity and inclusion dei policies and defining your business s digital strategy

Women's Small Business Start-Up Kit

2020-06-30

the award winning guide for any woman starting or running a business have an idea or skill that you re ready to turn into a business want to expand or improve your current business operations this book is for you learn how to draft a solid business plan raise start up money

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~~choose a legal structure and hire employees manage finances and taxes~~
qualify for special certification programs and contracts for women owned businesses and efficiently market and brand your business online and off you ll also hear from successful women business owners whose insights will inform and inspire you and you will learn valuable tips for maintaining work life balance the 6th edition is completely updated to cover the latest irs rules changes to the affordable care act and legal developments on classifying workers and online sales tax with downloadable forms includes access to a cash flow projection worksheet partnership agreement profit loss forecast worksheet and more details inside

Your First Business Plan

2005-05-01

the first business plan is often the most difficult to write a company may have little or no history and often may not know lender requirements what to stress and what to avoid your first business plan simplifies the process by outlining the different parts of a business plan and in an uncomplicated question and answer style helps the business owner create a winning plan for their business the easy to follow chapters show entrepreneurs how to think through strategies and balance enthusiasm with facts capture and hold the interest of potential lenders and investors understand and develop their financial statements recognize the unique selling advantage of their products or services avoid potentially disastrous errors like undercapitalization and negative cash flow also included in this book a glossary of planning and financial terms a complete sample business plan

Project Management

2013-05-28

dennis lock s masterly exposition of the principles and practice of project management has been pre eminent in its field for 45 years the tenth edition of project management explains the entire project management process in great detail and includes brand new chapters on implementing

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~~management change projects and the role of senior management~~
support everything is reinforced throughout with case examples and diagrams many new for this edition as with previous editions meticulous care has been taken to ensure that the text is reader friendly and free of unnecessary jargon with clear diagrams and a construction that is logically organized well indexed and simple to navigate the result is certain to maintain this book s acclaimed status as the standard work for managers and students alike

Project Management

2020-07-30

dennis lock s masterly exposition of the principles and practice of project management has been pre eminent in its field for 45 years and was among the first books to treat project management as a holistic subject but project management has been kept completely up to date by regular and sensitive revisions to ensure that it remains fresh and totally relevant project management explains the entire project management process in great detail demonstrating techniques from simple charts to detailed computer applications everything is reinforced with clear diagrams and case examples many new for this edition the author has expanded discussion of topics such as supply chain management and the project management office pmo and there are new chapters about implementing change management projects and the role of senior managers in supporting projects obsolescent or less frequently used methods have been stripped out but readers of the hardback tutor s edition will find that this deleted material lives on as new chapters on the accompanying cd rom which has itself also been thoroughly revised importantly that disc includes comprehensive power point presentations with hundreds of well designed slides that tutors can use directly as a valuable resource for their lectures students have always commented on this book s reader friendly style which is free of unnecessary jargon with clear diagrams and a construction that is logically organized well indexed and simple to navigate this tenth edition is certain to maintain the book s acclaimed status as the standard work for managers and students alike

Design Engineering Manual

2009-10-30

design engineering manual offers a practical guide to the key principles of design engineering it features a compilation of extracts from several books within the range of design engineering books in the elsevier collection the book is organized into 11 sections beginning with a review of the processes of product development and design the book goes on to describe systematic ways of choosing materials and processes it details the properties of modern metallic alloys including commercial steels cast irons superalloys titanium alloys structural intermetallic compounds and aluminum alloys the book explains the human system interface procedures to assess the risks associated with job and task characteristics and environmental factors that may be encountered at work and affect behavior product liability and safety rules are discussed the final section on design techniques introduces the design process from an inventors perspective to a more formal model called total design it also deals with the behavior of plastics that influence the application of practical and complex engineering equations and analysis in the design of products provides a single source of critical information to the design engineer saving time and therefore money on a particular design project presents both the fundamentals and advanced topics and also the latest information in key aspects of the design process examines all aspects of the design process in one concise and accessible volume

Hospitality

2006

this book offers a unique record of the realities of parental choice and competitive pressures on schools on the basis of research involving thousands of parents and eleven secondary schools monitored over several years it sets out empirical findings on parents preferences and experience of choice how schools respond to competitive pressures and local dynamics of quasi markets theoretical implications for understanding quasi markets in education and the public interest

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implications for educational policy if schools are to be more responsive and inequalities lessened the book provides insights into whether pressures for choice and diversity are in the greater public interest or if they benefit only the few and suggests a notion of the public market as a model for analysing public services

Marketing U.S. Agriculture

1988

new product development is one of the most important challenges facing organizations today the product development and management association pdma handbook of new product development 3rd edition provides an exceptional review of cutting edge topics for both new and experienced product development leaders it offers a comprehensive and updated guide to the practices processes and tools critical to achieving and sustaining new product service development success in today s world delivering valuable information about the fundamentals as well as emerging practices such as venturing virtual product development and the use of social media in npd as the premier global advocate for professionals and organizations working in the fields of new product service development pdma has assembled in the handbook unique content on the critical aspects of product development success including its 2012 best practices research lessons learned from its outstanding corporate innovator award winners and keys to success from organizations with proven innovation track records the 3rd edition is an essential reference for anyone with responsibility for product development activities from novices looking for fundamentals to experts seeking insights on emerging concepts and is relevant for all functions and all product service industries

School Choice and Competition: Markets in the Public Interest?

2005-06-23

challenging the prevailing idea that labor markets are governed by

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universal economic processes this significant work argues instead that labor markets develop in tandem with social and political institutions and thus function in locally specific ways focusing on the complex social processes that lie at the heart of the labor market the author offers a provocative new perspective and proposes new ways of conducting research in the area

The PDMA Handbook of New Product Development

2012-11-28

in the history the very personality of new york city few events loom larger than the wave of immigration at the turn of the last century today a similar influx of new immigrants is transforming the city again better than one in three new yorkers is now an immigrant from ellis island to jfk is the first in depth study that compares these two huge social changes a key contribution of this book is nancy foner s reassessment of the myths that have grown up around the earlier jewish and italian immigration and that deeply color how today s asian latin american and caribbean arrivals are seen topic by topic she reveals the often surprising realities of both immigrations for example education most jews despite the myth were not exceptional students at first while many immigrant children today do remarkably well jobs immigrants of both eras came with more skills than is popularly supposed some today come off the plane with advanced degrees and capital to start new businesses neighborhoods ethnic enclaves are still with us but they re no longer always slums today s new immigrants are reviving many neighborhoods and some are moving to middle class suburbs gender for married women a century ago immigration often surprisingly meant less opportunity to work outside the home today it s just the opposite race we see jews and italians as whites today but to turn of the century scholars they were members of different alien races immigrants today appear more racially diverse but some particularly asians may be changing the boundaries of current racial categories drawing on a wealth of historical and contemporary research and written in a lively and entertaining style the book opens a new chapter in the study of immigration and the story of the nation s gateway

Work-place

1996-04-06

this synthesis of the latest knowledge on homework presents unique findings by researchers from various countries and diverse professional backgrounds it approaches the topic of homework from several perspectives including its political and cultural contexts aspects of parental involvement and parent child relationships school contexts and practices observable impacts it highlights homework specific concerns and considers two principal solutions firstly support initiatives from schools and communities secondly improved homework design aimed at attracting greater student interest and promoting communication within families recommendations for practice and future research are also discussed a political analysis shows that current confusion about homework might stem from a tension between two prevailing ideologies one stressing students improved achievement in competing economies and the other privileging collaboration between the school family and community this book considers how both teachers and parents can ensure a balance between the child s school life and his or her overall development certain community resources are available to parents and students but these in no way absolve parents of the responsibility to maintain an interest in their child s school activities international perspectives on student outcomes and homework proposes ideas and actions of relevance to everyone interested in the issue school administrations teachers in training and in practice parents and researchers eager to contribute to the advancement of knowledge in the field it is a perfect companion to international perspectives on contexts communities and evaluated innovative practices also edited by rollande deslandes and published simultaneously by routledge

From Ellis Island to JFK

2008-10-01

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~~this is the comprehensively revised second edition of a popular~~
professional book on textbook writing and finding one's way in the higher education publishing world for academic authors and editors college instructors and instructional designers the second edition has two new chapters on the latest industry trends such as the pricing revolt open access movement and wiki textbook phenomenon and on the use of learning objectives to structure textbook package development every chapter features new sections links forms models or examples from an even greater range of college courses contains updated and expanded appendices glossary entries references bibliography entries and index bisac language arts disciplines authorship and publishing

International Perspectives on Student Outcomes and Homework

2009-04-08

marketing and social media a guide for libraries archives and museums second edition is a much needed guide to marketing for libraries archives and museum professionals in the social media age this book serves as both an introductory textbook and as a guide for working professionals interested in developing well planned evidence based marketing campaigns chapters cover coordinating efforts with the organization's mission goals and objectives how to do a swot analysis and environmental scanning the use of existing data as well as issues in collecting additional data how to identify and involve stakeholders a 4 step marketing model considerations of price placement product and promotion market research understanding customer groups and market segmentation marketing mix strategy and evaluation promotional activities channel selection social media marketing activities content marketing social media policies guidelines crisis communication and evidence based assessment discussion of social media and examples of social media marketing activities are included throughout the book as well as case study examples of marketing and social media campaigns in libraries archives and museums this second edition further includes a new final chapter offering step by step guidance for brand new social media managers on how to get started from their first day on the job with

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~~social media marketing management assessment strategic planning and~~
content calendar planning activities in addition to working with
colleagues and managers to integrate social media into work activities
across the organization for educators this text includes elements which
can be developed into classroom or workshop assignments which include
pull quotes highlighting important concepts in each chapter key terms
discussion questions illustrative case study examples from archives
libraries and museums and an annotated bibliography for further reading

Science & Engineering Indicators

1998

international economics global markets and competition integrates the
microeconomics of international trade with open economy
macroeconomics and finance the theory is comprehensive but presented
with intuitive diagrams the book emphasizes the gains from international
competition and the limits of trade policy economics began during the
industrial revolution with a debate over import tariffs to this day domestic
industries lobby for tariff protection against foreign competition paying
lawmakers for tariffs on imports only under special conditions do tariffs
lead to economic gains domestic importers of materials and industrial
products favor free trade as do export industries since tariffs encourage
other countries to retaliate with tariffs of their own trade theory includes
market analysis and general equilibrium models of the economy this text
integrates the full range of trade theory with exchange rates balance of
payments international finance and open economy growth and
macroeconomics the presentation focuses on diagrams and avoids
equations and algebra the theory is presented with numerical examples
the text does not assume intermediate economics instead developing the
theory with thorough explanations questions in each section build
confidence in applying the theory boxed examples illustrate the
importance of the theory students like the concise and straightforward
style instructors notice the difference on exams

Writing and Developing Your College Textbook

2008

pharmaceutical marketing in india for today and tomorrow is the go to guide for anyone interested in the pharmaceutical industry in india with its comprehensive coverage of the sector this book is a must read for students practitioners and researchers alike in this updated 25th anniversary edition readers will find new content that covers the latest trends and initiatives in the industry the book provides a thorough introduction to the changes taking place in first world markets and the incremental steps being taken by indian drug majors and their mnc counterparts in india this book contains seventy seven cases that highlight the best practices of successful practitioners of pharma marketing in india these cases showcase how they have positioned their products launched and promoted their brands and defended their therapeutic segments the insights provided by these cases are incredibly valuable to both practitioners and students of pharmaceutical marketing the new edition of the book includes information on changing detailing practices such as e detailing ipad detailing and tablet detailing digital marketing strategies social media strategies for the pharmaceutical industry multichannel marketing closed loop marketing and more it also covers the latest ways of engaging and building meaningful relationships with physicians including medical sales liaisons msl key opinion leader kol management and key account management kam the primary purpose of this edition is to make it not only relevant for today but also for tomorrow in other words to make it as future proof as possible this book is a vital resource for anyone interested in the pharmaceutical industry and is a must read for those looking to stay ahead of the curve in this ever evolving field contents part one the big picture 1 the indian pharmaceutical industry an overview 2 the pharmaceutical market part two ten p s 3 the product 4 the price 5 the place 6 the promotion 7 personal selling 8 the prescription 9 the policy 10 public relations 11 the power 12 the patient part three key success factors 13 managing new products 14 the winning game plans 15 towards excellence in marketing 16 the winning edge 17 corporate scoreboard 18 gmp

Marketing and Social Media

2020-12-07

this volume includes the full proceedings from the 1993 world marketing congress held in istanbul turkey the focus of the conference and the enclosed papers is on marketing thought and practices from a global perspective this volume resents papers on various topics including marketing management marketing strategy and consumer behavior founded in 1971 the academy of marketing science is an international organization dedicated to promoting timely explorations of phenomena related to the science of marketing in theory research and practice among its services to members and the community at large the academy offers conferences congresses and symposia that attract delegates from around the world presentations from these events are published in this proceedings series which offers a comprehensive archive of volumes reflecting the evolution of the field volumes deliver cutting edge research and insights complimenting the academy s flagship journals the journal of the academy of marketing science jams and ams review volumes are edited by leading scholars and practitioners across a wide range of subject areas in marketing science

International Economics: Global Markets And Competition (4th Edition)

2017-03-23

entrepreneurial marketing a blueprint for customer engagement offers a cutting edge perspective on how to create a customer centric multi channel marketing program emphasizing the role of entrepreneurial marketing in the value creation process entrepreneurial marketing helps students learn how to view the customer engagement experience through the eyes of their target market to effectively build a sustainable brand packed with practical tools examples and worksheets the text allows students to immediately apply what they learn to their new venture idea

Pharmaceutical Marketing in India

2018-10-23

p you are a speaker and you are a salesperson regardless of your title corporate executive sales and marketing professional salesperson teacher trainer or coach your success in connecting with your words and selling your ideas and products will determine your career success p p professional speaker and certified professional coach mark a vickers shares key tips and techniques for success in em speaking and selling em each technique that mark covers is a lesson that your mother taught you by the time you were 16 p p there is no magic to becoming an effective speaker or salesperson just two basic requirements understand the key fundamentals and apply them every day p p through simple truths that your mother shared with you mark takes a lighthearted but direct look at the issues facing most professionals when they are making presentations and provides simple steps to improve your skills p p em speaking is selling 51 tips your mother taught em you is full of reminders and techniques to help you maximize your professional success p

Proceedings of the 1993 World Marketing Congress

2015-06-20

your one stop guide to becoming a product management prodigy product management plays a pivotal role in organizations in fact it s now considered the fourth most important title in corporate america yet only a tiny fraction of product managers have been trained for this vital position if you re one of the hundreds of thousands of people who hold this essential job or simply aspire to break into a new role product management for dummies gives you the tools to increase your skill level and manage products like a pro from defining what product management is and isn t to exploring the rising importance of product management in the corporate world this friendly and accessible guide quickly gets you up to speed on everything it takes to thrive in this growing field it offers plain english explanations of the product life cycle market research

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~~competitive analysis market and pricing strategy product roadmaps the~~
people skills it takes to effectively influence and negotiate and so much more create a winning strategy for your product gather and analyze customer and market feedback prioritize and convey requirements to engineering teams effectively maximize revenues and profitability product managers are responsible for so much more than meets the eye and this friendly authoritative guide lifts the curtain on what it takes to succeed

Entrepreneurial Marketing

2019-12-17

an unprecedented guide to successfully start or grow a microbrewery or craft brewery in a much more competitive world opening a microbrewery starts with of course making great beer but that is just the beginning today s sophisticated patrons are offered an ever increasing array of options it s so much more than beer nowadays yes great beer is essential but to attract and hold on to a loyal customer base you must create a sense of place do your research understand financing and cash flow know how to measure your success a successful well run microbrewery knows how to hire the right employees employees that will spread word of your business to friends family even total strangers both on and off the clock marketing branding customer experience they all matter there are so many factors that directly and indirectly contribute to success it may at times be overwhelming the microbrewery handbook offers an extraordinary look at all of the facets of success in the industry no matter if you are thinking about starting a new venture or are already operating your own microbrewery this valuable book offers real world advice and proven strategies to help you thrive in the competitive micro and craft brewing industry focused on practical guidance author d c reeves distills his experience founding perfect plain brewing company in pensacola florida into an engaging up to date resource for microbrewers everywhere clearly showing readers what works in the industry and just as importantly what doesn t work the microbrewery handbook helps you create unique memorable experiences for your customers your employees and your city includes coverage of the financial aspects of

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building and growing your business such as banking investment and debt shows you how to transform your business into a community anchor offers suggestions on building an entire culture around your brand that promotes positivity and attracts the right kind of attention shares personal stories and advice from a successful microbrew entrepreneur includes interviews and insight with industry experts as well as owners of some of the nation s elite craft breweries including sam calagione of dogfish head jeffrey stuffings of jester king and doug resier of burial brewing the microbrewery handbook craft brew and build your own microbrewery success is an indispensable first of its kind book for anyone in the micro and craft brewing industry

Speaking is Selling

2013-12-10

eric weblog has 50 000 regular users consistently included on the list of the most popular feeds in bloglines com sink founded a company that was named to the inc 500 book explains tough topics like marketing and hiring in terms that programmers understand all sprinkled with a touch of humor

Foreign Agriculture

1984

the dynamics of labour market segmentation is a collection of different papers about the importance of differentiation between groups of workers and the development of employer strategies for controlling the labor process in the market the book is divided into five parts part i discusses the nature of segmentation duality the internal labor market internationalization and discrimination part ii tackles the industrial transformation and the evolution of dual labor markets and the paternalism and labor market segmentation theory and part iii deals with topics such as entrepreneurial strategies of adjustment and internal labor markets artisan production and economic growth and outwork and segmented labor markets part iv covers the construction of women as

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~~second class workers and the social reproduction and the basic structure~~
of the labor market part v explores the labor market segmentation and the business cycle and the relationship between employment and output the text is recommended for entrepreneurs who wish to understand the labor market as well as social scientists who would like to know the implications of the labor market segmentation not only for the marketplace but also for society as a whole

Product Management For Dummies

2017-01-05

concepts are critical for the development and marketing of products and services they constitute the blueprint for these products and services albeit at the level of consumers rather than at the technical level a good product concept can help make the product a success by guiding developers and advertising in the right direction yet there is a dearth of both practical and scientific information about how to create and evaluate concepts there has been little or no focus on establishing knowledge bases for concepts concept development is too often relegated to the so called fuzzy front end concept research in food product design and development remedies this inattention to product concepts by providing a unique treatment of concepts for the business professional as well as for research scientists the book begins with simple principles of concepts moves forward to methods for testing concepts and then on to more substantive areas such as establishing validity testing internationally and with children creating databases and selling in new methods for concept testing the book combines a how to business book with a detailed treatment of the different facets of concept research as such the book represents a unique contribution to business applications in food and consumer research methods the book is positioned specifically for foods to maintain a focus on a coherent set of topics concept research in food product design and development appeals to a wide variety of audiences r d marketing sensory analysts and universities alike corporate r d professionals will learn how to create strong concepts marketers will recognize how concepts are at the heart of their business sensory analysts will find the book a natural extension

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of their interest in product features university students will understand how concept research is a critical part of the consumer connection concept research in food product design and development is the definitive innovative text in describing how to create analyze and capitalize upon new product concepts

Indiana Labor

1940

this book focuses on the causes and consequences of paid white collar work in the home including work that is professional managerial clerical technical and sales it is directed to audiences concerned with both the policy issues and the research challenges reused by working at home

The Microbrewery Handbook

2019-11-20

this collection brings together leading scholars and practitioners with a variety of interests as related to women entrepreneurs taking a unique scholarly practice approach crittenden builds an enticing story around several key variables that influence go to market strategies for women entrepreneurs

Eric Sink on the Business of Software

2006-12-20

includes separately paged junior union section

The Dynamics of Labour Market Segmentation

2013-10-24

since 1969 philip kotler s marketing text books have been read as the

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~~marketing gospel as he has provided incisive and valuable advice on how~~
to create win and dominate markets in kotler on marketing he has combined the expertise of his bestselling textbooks and world renowned seminars into this practical all in one book covering everything there is to know about marketing in a clear straightforward style kotler covers every area of marketing from assessing what customers want and need in order to build brand equity to creating loyal long term customers for business executives everywhere kotler on marketing will become the outstanding work in the field the secret of kotler s success is in the readability clarity logic and precision of his prose which derives from his vigorous scientific training in economics mathematics and the behavioural sciences each point and chapter is plotted sequentially to build block by block on the strategic foundation and tactical superstructure of the book

Concept Research in Food Product Design and Development

2008-02-28

more guerrilla marketing research the follow up title to guerrilla marketing research destroys the myth that only big companies can afford marketing research the new book focuses on why small and mid sized businesses can benefit from conducting focus groups and surveys and how they can do it by asking the right questions the right way and effectively using the answers to make more money authored by robert j kaden gerald linda and jay conrad levinson more guerrilla marketing research includes new and updated material on setting research goals and objectives how to set a research budget secondary research qualitative research research into emotions customer satisfaction research and the future of marketing research this compelling book will take readers on a fascinating journey through one of the most misunderstood and under utilized marketing techniques the secrets unveiled and the tips offered will benefit the most sceptical business owner manager or entrepreneur

The New Era Of Home-based Work

2019-07-11

the eleventh edition of this market leading text continues its tradition of providing a solid foundation of economic understanding for use in managerial decision making it offers a practical treatment of economic theory and analysis in an intuitive calculus based format its focus is on presenting those aspects of economic theory and analysis that are most relevant to students of business administration and a wide variety of examples and simple numerical problems are used to illustrate the application of managerial economics to a vast assortment of practical situations the nature of the decision process and the role that economic analysis plays in that process are emphasized throughout this major revision is designed to maximize accessibility for a student audience with little or no background in economics and no previous training in calculus

Go-to-Market Strategies for Women Entrepreneurs

2019-09-06

American Federationist

1940

AMERICAN FEDERATIONIST JANUARY 1940

1940

The American Federationist

1940

Kotler On Marketing

2012-12-11

AgExporter

1989

More Guerrilla Marketing Research

2009-09-03

Pathways to Self Development, Learning and Business Ownership in Entrepreneurial Women

1995

Managerial Economics

2006

Marketing and Sales

1984

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