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rogerian argument the rogerian argument or rogerian rhetoric is a form of argumentative reasoning that aims to establish a middle ground between parties with opposing viewpoints or goals developed by psychotherapist carl rogers and adapted to rhetoric by writing scholars young becker and pike the speaker seeks compromise acknowledging below you II see a sample argumentative essay written according to apa 7 th edition guidelines with a particular emphasis on rogerian elements click the image below to open a pdf of the sample paper rogerian argument is a negotiating strategy in which common goals are identified and opposing views are described as objectively as possible in an effort to establish common ground and reach an agreement it is also known as rogerian rhetoric rogerian argumentation rogerian persuasion and empathic listening based on the work of psychologist carl rogers a rogerian argument can be extremely persuasive and can help you as a writer understand your own biases and how you might work to solve problems by finding common ground with others here is a overview of the basic strategy for writing a rogerian argument followed by a rogerian essay example known also as an invitational argument or collaborative rhetoric the rogerian argument is a non confrontational style of writing an argument created by psychologist carl rogers in his personal therapy sessions rogers calls this empathetic listening qtd in ramage 141 rogerian argument or rogerian rhetoric is a rhetorical and conflict resolution strategy based on empathizing with others seeking common ground and mutual understanding and learning while avoiding the negative effects hockenbury psychology 6th

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of extreme attitude polarization based on the work of psychologist carl rogers pictured on the left a rogerian argument focuses on finding a middle ground between the author and the audience this type of argument can be extremely persuasive and can help you as a writer understand your own biases and how you might work to find common ground with others 6 10 rogerian argument page id terri pantuso texas a m university as discussed in the previous section for toulmin argumentation is an attempt to justify a statement or a set of statements and focuses solely upon proving those statements but what happens when you can concede that your opponent has a valid point the rogerian argument inspired by the influential psychologist carl rogers aims to find compromise on a controversial issue if you are using the rogerian approach your introduction to the argument should accomplish three objectives 1 introduce the author and work usually you will introduce the author and work in the first sentence when used in argumentation the rogerian method allows for a dialogue to occur surrounding an issue by examining counterarguments to your claims you are able to view your position thesis from a different point of view the rogerian argument inspired by the influential psychologist carl rogers aims to find compromise or common ground about an issue the rogerian argument the rogerian argument inspired by the influential psychologist carl rogers aims to find compromise or common ground about an issue write an outline revising and editing strategies is the subject appropriate for a rogerian approach read your work aloud share your work with people who disagree with you do a criteria based evaluation evaluating criticism solving problems by negotiating differences how many times have you been in an argument that you knew you couldn t win based on the work of psychologist carl rogers pictured on the right a rogerian argument focuses on finding a middle ground between the author and the audience this type of argument can be extremely persuasive and can help you as a writer understand your own biases and how you might work to find hockenbury psychology 6th

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common ground with others kirsten devries the rogerian argument inspired by the influential psychologist carl rogers aims to find compromise or common ground about an issue definition purpose examples resources we tend to think of arguments as being black and white either i m right and you re wrong or you re right and i m wrong sometimes however arguments can be about finding the middle ground the rogerian method of argumentation is exactly that the rogerian argument is based on the principles of rogerian communication named after psychologist carl rogers it seeks to understand the opposition of the audience a rogerian argument assumes that each party in a debate has similar moral qualities and can work together to find an acceptable solution understanding rogerian argument research based rogerian argument assignment for paper 4 you will be writing a grammatically correct clearly organized essay that uses rogerian argument to explore and then state a position on a controversial social ethical intellectual or historical issue background the rogerian argument is a persuasive strategy based on collaboration and mutual understanding that seeks common ground the point at which two sides can agree rather than victory

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